

**FAO**



**Foro de Innovación de las Américas '09**

**Can energy markets replace planning?**  
**Presentation to FIA,**  
**26 May, 2009**  
**Montevideo**

**Steve Thomas (stephen.thomas@gre.ac.uk)**  
**PSIRU ([www.psiru.org](http://www.psiru.org)), Business School**  
**University of Greenwich**  
**Tel: +44 20 8331 9056**



# Can energy markets replace planning?

- John Wakeham (UK energy minister 1992): 'People criticise us for not having an energy policy. We do, it is markets.'
- Can markets really provide reliable, affordable and clean energy supplies?

# What was wrong with monopolies?

- Not careful enough with public money: if investments went wrong, consumers always paid
- Often had their own technology agendas
- Vulnerable to political interference: prices set too low, insufficient investment capability

# What was privatisation meant to achieve for developing countries

- Provide access to greater investment capital through foreign takeovers
- Provide access to skills from developed country utilities
- Allow tariffs to be raised to economic levels
- Reduce scope for political interference and corruption

# What was the experience?

- Western companies came only to make money. They lost money because they did not understand the risks
- They have now mostly left and will not return
- Did they bring new skills? Did they bring new investment?
- If prices had to increase to economic levels anyway, why did not governments increase prices and see if the existing utilities would do better?

# Natural gas is essential

- In a market, if gas is available, the market will only build combined cycle gas unless subsidies are offered
- But gas produces greenhouse gas emissions
- How much gas is there?
- Should we give up renewables, nuclear and large hydro just because they do not fit?
- If non-gas plant protected from market or built with subsidies, market will be irrelevant

# Can markets allow environmental objectives to be met?

- Markets will build what is cheap and low risk: until renewables or other low-carbon sources achieve this, they will not be chosen
- Feed-in tariffs, target percentages and bidding contests all have their faults
- Energy efficiency measures are the cheapest way to reduce GHG emissions. Liberalisation makes their exploitation more difficult because utilities are more difficult to involve

# Will markets ensure security of supply?

Electricity is different to other commodities

- Inability to store power. Peaks in price & demand cannot be smoothed by use of stores
- Need for supply & demand to match at all times
- Lack of substitutes. Threat of switching to substitutes can't act as a market discipline
- Vital role in modern society
- Electricity is a standard product. Switching supplier cannot produce better electricity

# Will markets ensure security of supply?

- A free market has free entry and exit: capacity payments are a distortion
- Market prices will be volatile because demand is inelastic: a surplus will mean prices collapse, a shortage will send prices sky-high
- Imbalance between market signals (short-term and difficult to isolate) and power plant lead times (6 years or more)
- Producers make money from shortages, so if entry barriers high, no incentive to invest

# Will markets be equitable?

- Industry will be better at negotiating low prices than small consumers but can it cope with the price volatility?
- If there is full retail competition, small consumers will have to compete with large consumers for cheap supply
- In free market for small consumers companies target most profitable and the lowest risk consumers. The poor pay more!



# What about nuclear power?

- The 'nuclear renaissance' is not happening yet – 2 orders in West in France & Finland
- Both are going badly wrong
- If economic risk is not borne by consumers or taxpayers, banks will not lend
- Estimated costs grew 5-fold in last decade
- Nuclear is a costly diversion of resources and effort away from more cost-effective measures



# Conclusions

Liberalisation seemed to work initially by several pieces of good luck:

- Fossil fuel prices were low and fuel markets were buyers' markets
- Lots of gas & new efficient, cheap technology (combined cycle) were available for generation
- Western utilities were able and keen to invest outside their home territories
- Environmental objectives were not so important



# Conclusions

- Now environmental and security of supply issues mean markets have to be over-ridden
- New investment cannot be guaranteed
- Foreign utilities proved unreliable partners. New foreign investors will be worse
- If old utility structures are maintained, they must be improved